

# *Fletcher Steel*®

BUILDING ON TRUST

Brand Identity Guidelines

May 2024



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## Introduction

These guidelines focus on the practical side of executing the Fletcher Steel brand. Their purpose is to ensure that we communicate to our audiences and markets consistently across different mediums. Positive perceptions about our brand are created by getting the small things right consistently.

There may be times when you need help to interpret these guidelines. In such circumstances, we ask that you work with the Fletcher Steel marketing manager.

For all enquiries regarding the Fletcher Steel brand, please contact: Shane Pratt, Channel & Marketing Manager, on 027 553 9685 or [shane.pratt@fletchersteel.co.nz](mailto:shane.pratt@fletchersteel.co.nz)



## Fletcher Steel logo and tagline

The Fletcher Steel logo is bold and directional, representing the strength at the heart of New Zealand's buildings and infrastructure.

As part of Fletcher Building, Fletcher Steel has a rich history in New Zealand. This heritage brings with it the scale and capability to handle large and complex orders, and the ability to deliver to the highest levels of compliance. We're renowned for providing rapid response, efficient delivery, and unrivalled back-up and support. We're committed to having good people and maintaining great relationships through consistent, on-time delivery of high quality products and services.

It's about Building on Trust.

Please note: 'Fletcher steel' and 'Building on Trust' are both individually trademarked and can be referred to as such when written.

E.g. At Fletcher Steel™ everything we say and do is based on our core value of Building on Trust™.

# ***Fletcher Steel®***

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## Logo colour variations

The logo must always be used with the correct colour combinations as shown here. Refer to page 09 for the correct colour specifications.

The primary versions of the logo are the two colour options. Where it is not possible to use the two colour versions then use the single colour variants.

To protect its integrity, the logo should be used carefully and consistently across all our communications.



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## Logo clear space

Leave a space of at least the height and width of 'e' between the logo and any other element, including the graphic margins of a document.

This ensures the logo is always clearly visible and legible. It also gives the logo a sense of importance in order to clearly brand all of our communications.

## Logo minimum size

The logo has a minimum size requirement of 40mm wide with the tagline and 25mm wide without the tagline. This must be adhered to ensure clarity and strength in our brand.



40mm

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25mm

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## Logo application

When using the Fletcher Steel logo over imagery always ensure the logo is easily legible.

Use the two colour logo over light clear backgrounds and the reversed version over darker backgrounds.



## Fletcher Steel logo and company brand logos

When displaying all company logos together we use one solid brand colour for impact.

# ***Fletcher Steel®***

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**easysteel.**

**R Fletcher**  
Reinforcing

*Fletcher*  
Wire products™

 **Pacific**  
COILCOATERS

 **Diamond Roofing**

**Dimond Structural**

  
Trusted infrastructure products



## Colour

Understanding the use of our colours is an important part of bringing our visual identity to life. Use this colour palette for application in any material across printed collateral, the digital environment or signage.

## Primary colours

Ink blue and bright green are the Fletcher Steel primary colours.

### Printing with Brave Signage & Design:

Digitally printed self adhesive media

Blue	Green
C 100 M 94 Y 24 K 24	C 80 M 2 Y 83 K 0
PMS 2748C	PMS 3405C

### Dulux Paint:

Blue	Green
Dulux Blue 02/14	Shotover Street 10/17
28858610	28862045

## Primary colour 01

# Ink blue

C 100 M 95 Y 25 K 20  
R 29 G 36 B 105  
# 1D2469  
PMS 2756

## Primary colour 02

# Bright green

C 100 M 0 Y 80 K 0  
R 32 G 171 B 108  
# 1fab6b  
PMS 3405

## Secondary colours

Mid and light grey are the secondary Fletcher Steel colours. These colours should be used for subtle backgrounds or as accent colours or in cases where the primary colours are unsuitable.

### Secondary colour 01

Mid  
grey

CoMoY0K50  
R147 G149 B152  
#939597

### Secondary colour 02

Light  
grey

CoMoY0K10  
R230 G231 B232  
#e6e7e8

## Typeface

Apex New is our primary typeface for use across all communications. Typography is an important element of the Fletcher Steel identity. This helps create a distinctive appearance in our communication. Only use the two weights displayed below: Apex New Book and Apex New Medium. (For font applications in the digital space please see next page).

### Apex New Book

abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890

### Apex New Medium

abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890

Apex New  
Book  
Medium

## Digital typeface

The typeface, Arial, has been selected for use for electronic applications where Apex New is not available. Use the two weights displayed below: Arial Regular and Arial Bold.

### Arial Regular

abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890

### Arial Bold

abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890

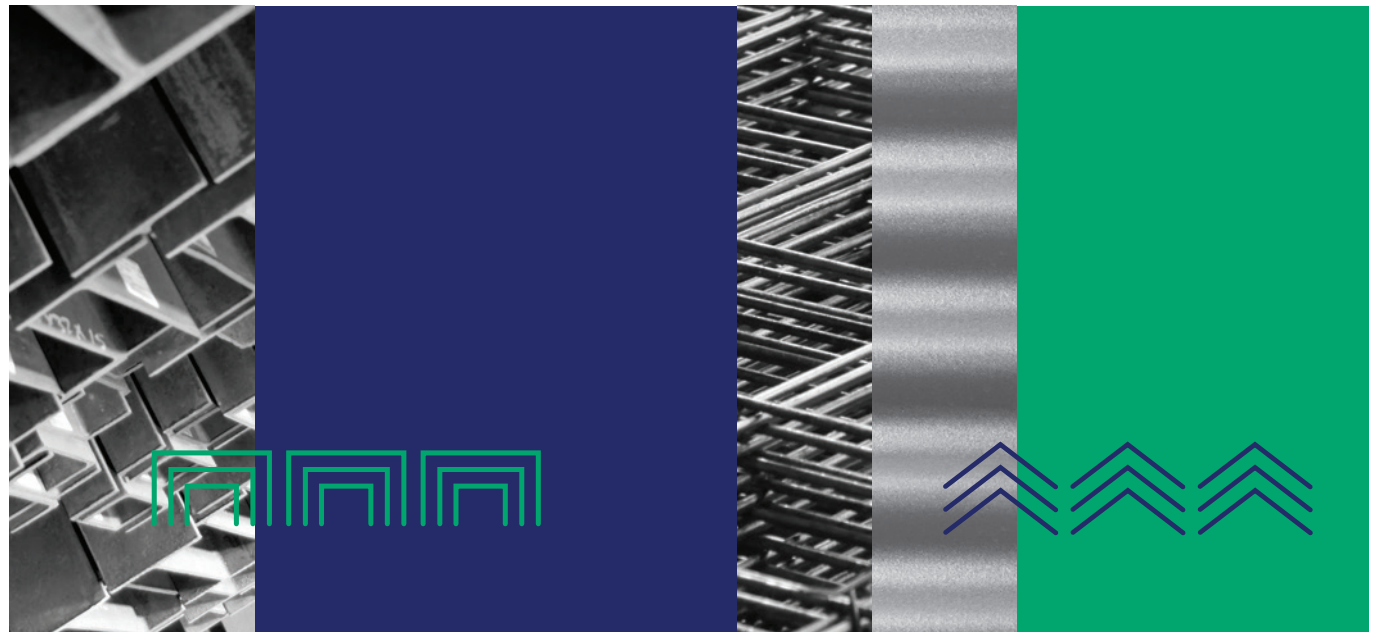
Arial  
Regular  
Bold



## Pattern

To help highlight the different offerings of the Fletcher Steel group of companies we use a selection of patterns.

The patterns must be used in groups of 3 and can run over imagery and solid colour backgrounds as shown here.



## Photography

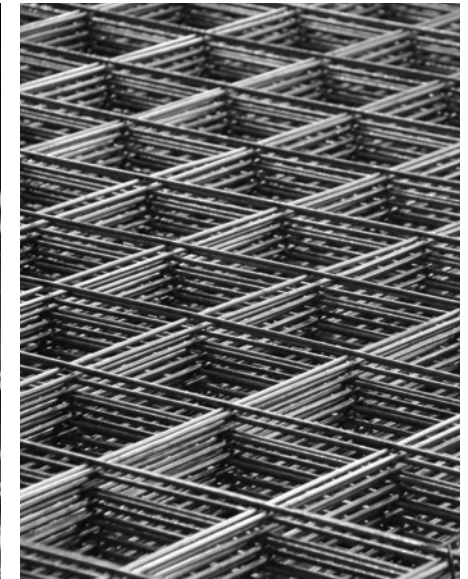
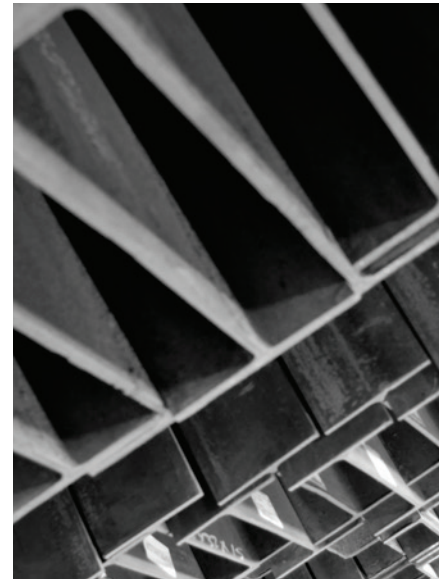
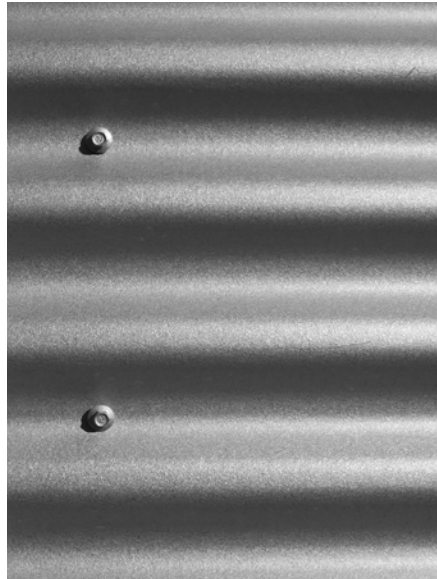
When we are showing a group of photos together its helps to use them as greyscale to unify them as a set. We use greyscale images when showing close up product shots as seen here.

Use colour images to give life to shots which include people and product in its finished form.

Fletcher Steel hero shots are designed to be graphic, strong and visually dynamic.

This makes the photography much more interesting as our customers use our products in innovative ways.

Full access to the Fletcher Steel photographic library contact: Shane Pratt, Channel & Marketing Manager, on 027 553 9685 or [shane.pratt@fletchersteel.co.nz](mailto:shane.pratt@fletchersteel.co.nz)



Business card

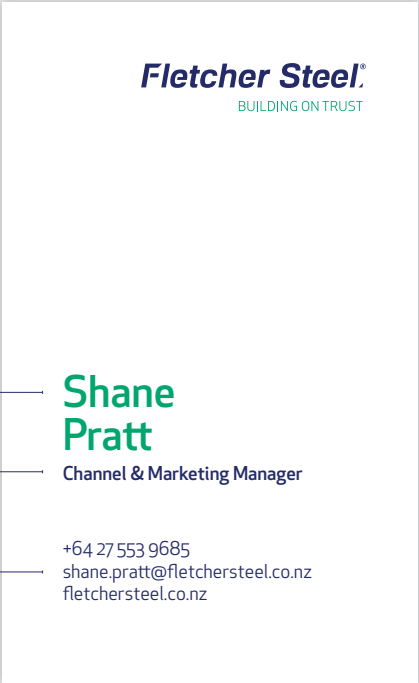
Layout specifications for  
Fletcher Steel business cards:

Size: 55 x 90mm  
Printed: CMYK  
Paper stock: Offset 350gsm

Apex New Medium 16pt

Apex New Medium 7pt

Apex New Book 7pt



## Letterhead

Size: A4

Printed: CMYK

Word template files available from:  
Shane Pratt, Channel & Marketing Manager,  
on 027 553 9685 or  
shane.pratt@fletchersteel.co.nz

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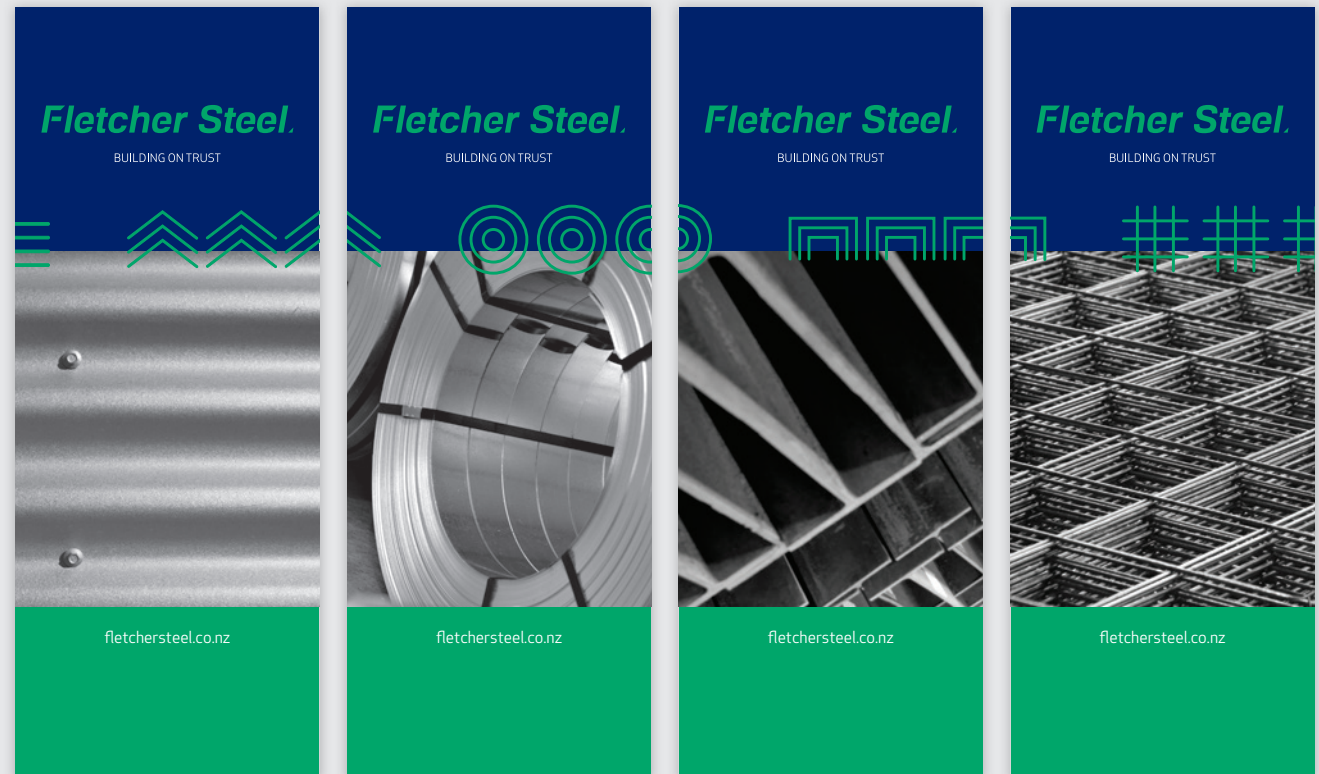
0800 123 456 hello@fletchersteel.co.nz fletchersteel.co.nz

easysteel.  Fletcher Reinforcing  Fletcher Wire products  Pacific  Diamond Roofing  Diamond Structural  ESP



## Pull up banners

Pull-up banners are a convenient way to promote the brand at events and functions. The artwork variants reflect the scope of products and services provided by the Fletcher Steel group of companies.



## Display suite

A variety of large format displays are available for use.



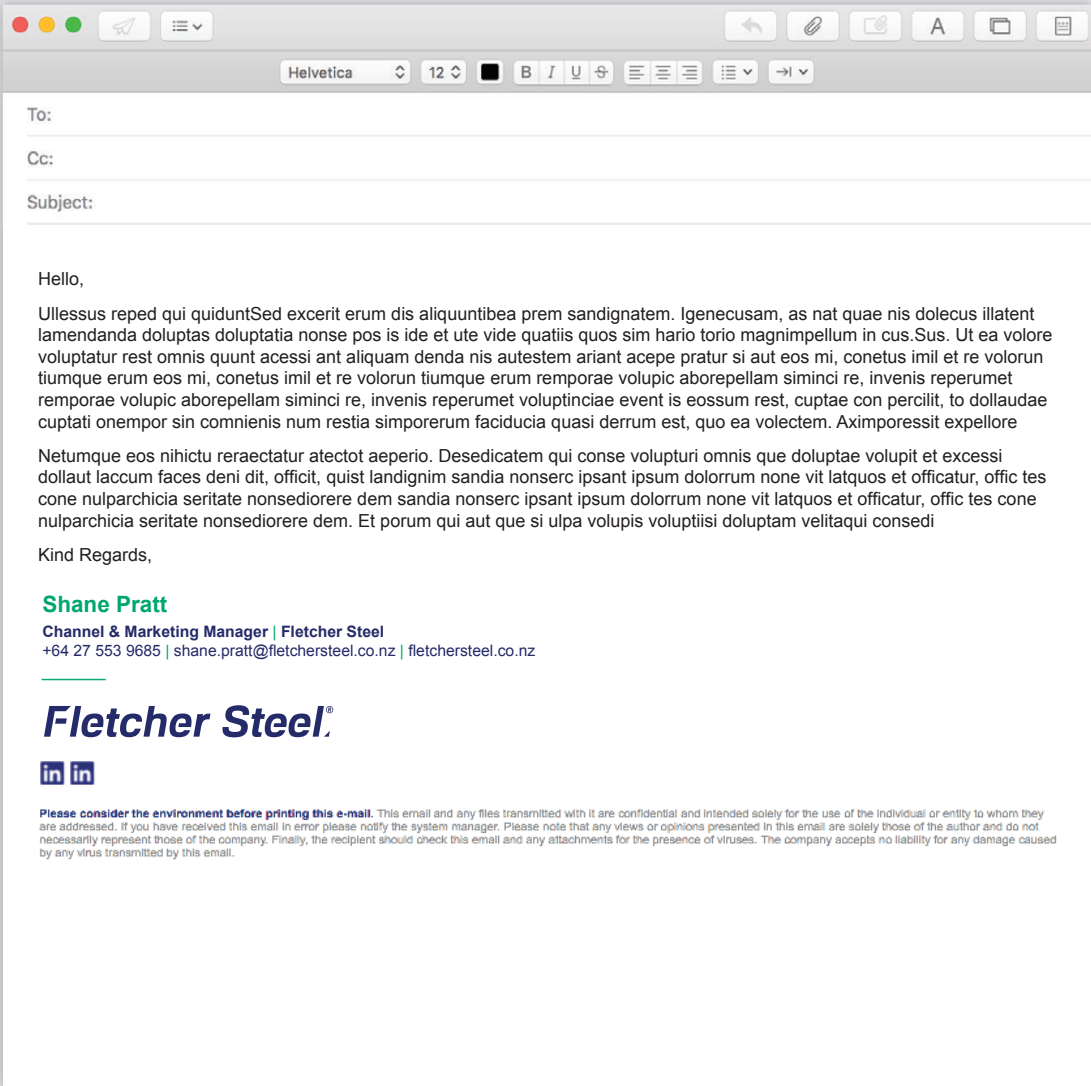
Email signature

Email is our single most frequent form of written communication. It is important that all of our emails are consistent and professional in style.

Your email signature should follow the example shown, set in the specific font styles and size:

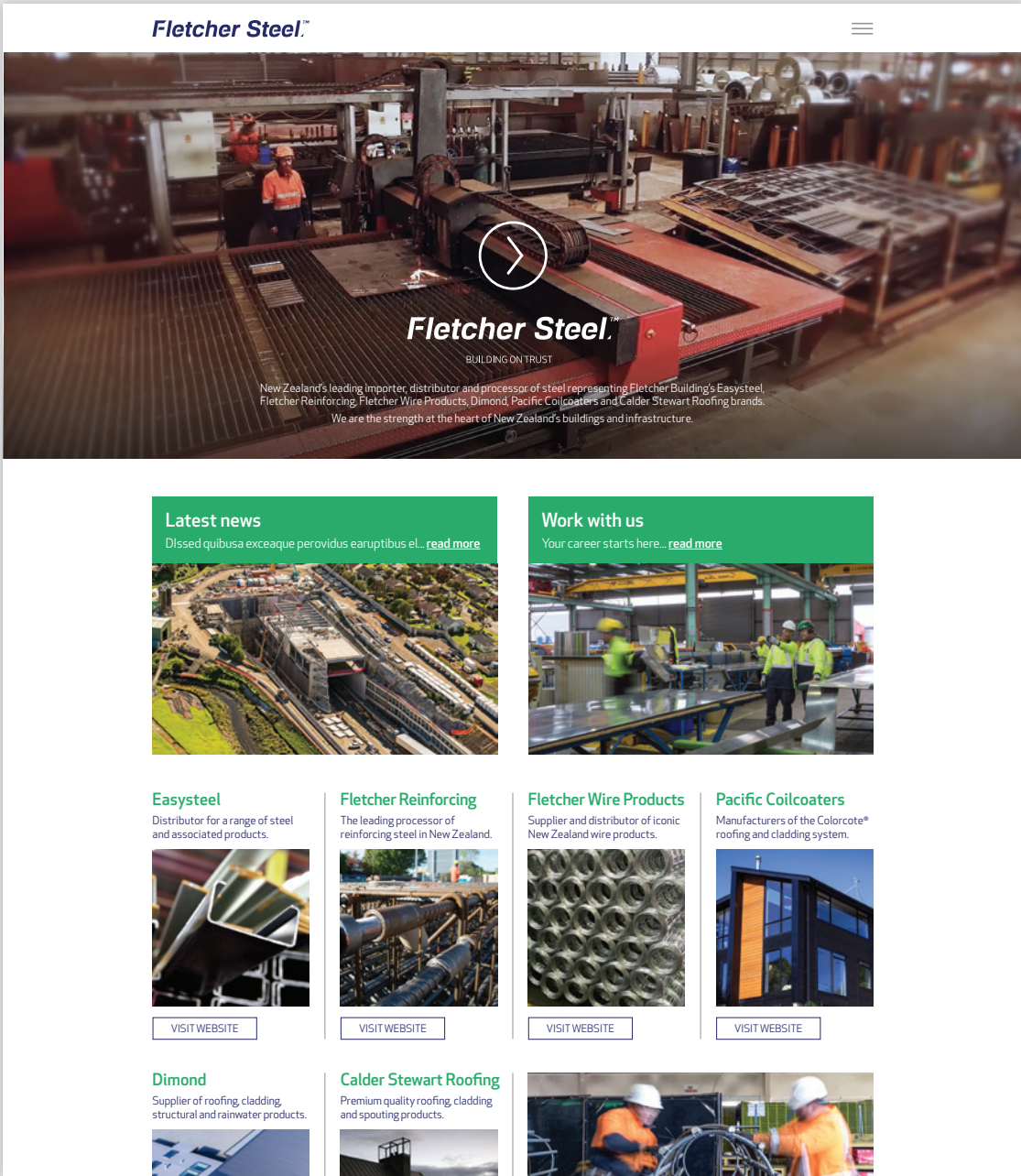
Full name: Arial Bold 18pt  
Job title: Arial Bold 12pt  
Contact details: Arial Regular 12pt

Small print: Arial Regular 9pt



Website

This is the Fletcher Steel website homepage. The website includes a photographic focus to highlight the business.





## Brand video

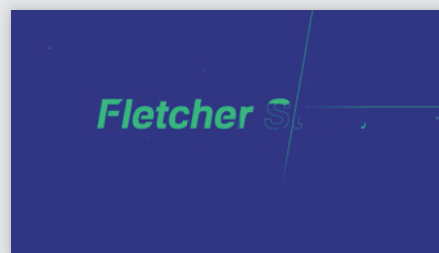
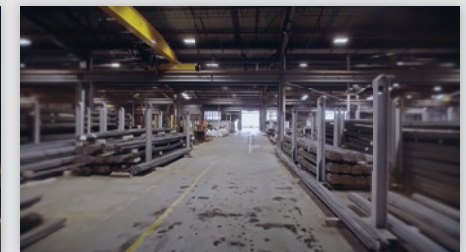
These stills are examples of the style of video content used for the Fletcher Steel brand.

Video brings our brand to life, demonstrates our breadth of quality product, inventory management, bulk materials handling, storage and distribution.

The top row shows examples of text over video content and displays how this text is animated.

Rows two and three show different styles of shots and colour tone.

Row four shows an example of the logo reveal animation style.



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